



Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. ("CAG(S)") would like to invite interested companies to participate in a Direct Marketing Exercise for **Specialty/Brand Name Shop Concession(s)** at the Departure/Transit Lounge North and South of Terminal 2.

We are looking for unique and exciting specialty brands and concepts with a proven track record that will inject buzz to and differentiate the retail offerings at Singapore Changi Airport's newly revamped Terminal 2. Preference will be given to brands that are not already represented at Departure/Transit Lounge of Terminal 2. All product categories may be considered, except for Liquor & Tobacco and Perfumes & Cosmetics.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

Details of Direct Marketing Exercise

Title: Direct Marketing for Specialty/Brand Name Shop Concession(s) at Departure/Transit Lounge North and South, Terminal 2

File Reference: CAG/000/CM/2024/T07

Concession Category: Retail

Size of units:

| Concession | Floor Area (sqm or thereabouts; subject to change and site measurements) |
|------------|---|
| A | 46 sqm |
| B | 77 sqm |
| C | 69 sqm |
| D | 61 sqm |
| E | 41 sqm |

No. of Concessions: 5

**Tenancy
Period:**

| Concession(s) | Tenancy Term |
|----------------------|--|
| A | Three (3) years and six (6) months from 8 May 2025 to 7 November 2028 |
| B | Three (3) years and six (6) months from 7 November 2025 to 6 May 2029 |
| C | Three (3) years and six (6) months from 1 November 2025 to 30 April 2029 |
| D | Three (3) years and six (6) months from 1 January 2026 to 30 June 2029 |
| E | Three (3) years and six (6) months from 20 February 2026 to 19 August 2029 |

Option for New Term: No option for New Term

Publication Details

**Direct Marketing
Opening Date:** 31 May 2024

Contact Person for the Direct Marketing Exercise

Name: Ms. Wendy Lim

Designation: Manager,
Airside Planning & Leasing

Contact No.: +65 6541 3001

E-mail: wendy.lim@changiairport.com

Interested operators, please request for a copy of the leasing documents from **Ms. Wendy Lim**.

Important Information for Site Visit

1. As Terminal 2 is undergoing construction, CAG(S) will endeavour, but is not obliged, to arrange a site visit for interested operators.
2. Should you wish to view the site, kindly note that Airport Visitor Pass is required. For information, the Airport Police Division will take about 5 working days to process the application. Hence, please give prior notice of your attendance.
3. Kindly email to **the above contact person** with the following details should you wish to view the site after the briefing:-
 - i) Full Name (as per NRIC/ Passport)
 - ii) NRIC/FIN No. (provide Expiry Date of Work Permit)
 - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
 - iv) Passport No.
 - v) Date of Birth (in DD/MM/YYYY format)
 - vi) Nationality
 - vii) Country of Birth
 - viii) Gender
 - ix) Race
 - x) Mobile No.
 - xi) Home Address

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.